

Partner Program

Business Partners

Tech Partners

What do we do at Deliverera?



We make dispatch management easier with a **comprehensive and innovative tool**.

But how? By

- **Centralizing**

The management of **all logistics on a single platform**.

- **Standardizing**

And **optimizing** processes, **speeding up** the flow of shipments.

- **Automating**

Using **technology** to achieve even more **efficiency**.

With us you can go even further

Partners are a key branch of Deliverea's commercial strategy. Our program allows you to resell Deliverea's solutions, combining **technical expertise, consulting training, and marketing resources**.

This program is aimed at two types of partners:



Business Partner

They offer consulting services and prescribe solutions to streamline internal processes. They generate service demand and sell the solutions offered by Deliverea directly to their clients.



Tech Partners

They offer implementation, support, and operational services. Their engineering department accompanies them during the deployment of the solution. They are system integrators, ISVs, and consultants in the field of management and operations.

Comercializa uma **solução inovadora e eficaz** no âmbito da distribuição de última milha no Sul da Europa.

What does partnering with Deliverera mean?

Our program allows you to **create new business opportunities** and **attract new customers**.

- **Boost sales, provide support and benefit from our engineering and integration teams** to speed up implementation processes.
- **Offer training and access to products** that put you at the forefront of last-mile logistics optimization.
- **Increase your revenues** by adding additional solutions to your service portfolio.
- **Stand out** by boosting operational efficiency and making delivery a differentiating factor for your customers.



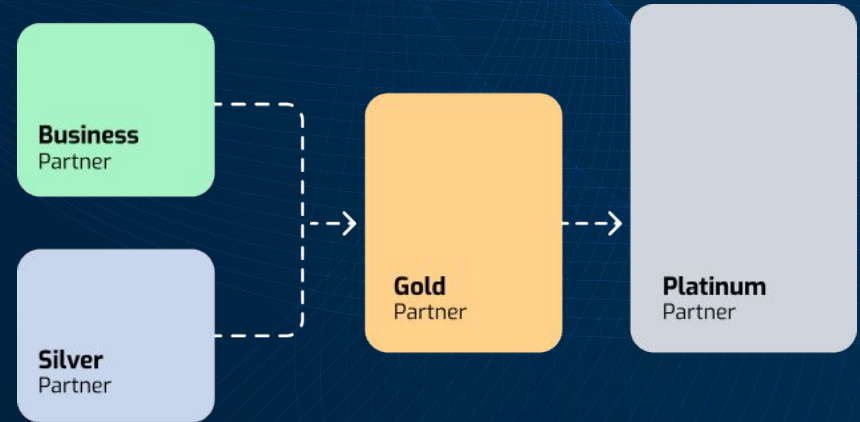
A program tailored to each partner

The partnership program offers a tier-based structure:

Business, Silver, Gold and Platinum.

Any partner joining the Tech Partners program will begin by joining the Business or Silver program, depending on the nature of the partnership.

The upgrade to a higher tier is conditional on meeting the requirements of the current tier and unlocking more benefits and incentives.



Program overview



A background graphic consisting of a network of blue dots connected by thin lines, resembling a molecular or data network, set against a dark blue gradient background.

deliVerea
Partners